

## M&A Deal Review — Intake (Kosovo)

Buying or selling a company? Send the LOI/draft. We map red flags, fix terms, and protect your upside under Kosovo law.

## Three Baby Steps

- 1) Intake & checklist – Share the LOI/term sheet, draft SPA/APA, cap table, and key contracts. We confirm scope and a short document list.
- 2) We map risks & leverage – Redlines and issues list covering price mechanics, closing conditions, reps & warranties, indemnities, earn out, employees, IP/tax, and regulatory approvals.
- 3) You sign protected – Clean + redlined draft, closing checklist, disclosure schedule queries, and a short call to brief you before negotiations.

Timelines (typical): LOI review 1–3 business days; SPA/APA 3–7 days; rush 24–48h depending on length. We confirm the ETA at intake.

## 1. Client and contact

Company or individual name:

Contact person:

Phone:

Email:

Role:	Buyer	Seller	Target/Company
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## 2. Deal basics

Structure:	Share purchase (SPA)	Asset purchase (APA)	Merger
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Target company / assets:

Deal size &amp; currency (approx): Governing law / jurisdiction:

Signing deadline: \_\_\_\_\_ Expected closing date: \_\_\_\_\_

### 3. Draft status and parties

LOI/term sheet:	Yes	No	SPA/APA draft available:	Yes	No
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Counterparty & counsel:

Contract language: Foreign regulators/approvals needed:

#### 4. Focus areas (tick what matters most)

Price mechanics & adjustments	Tax (CIT/VAT) & liabilities
Reps & warranties scope/materiality	Leases/real property
Indemnities, caps, baskets	Consents & assignment
Earn out structure / metrics	Conditions precedent
Employees & transfers	Closing deliverables
IP/IT & data protection	Post closing covenants

### 5. Documents you have now (tick)

LOI / term sheet	IP list / registrations
Draft SPA/APA	Existing debt / security docs
Cap table / shareholder register	Leases / real estate docs
Financial statements (YTD + last 2 yrs)	Litigation / claims
Key customer/supplier contracts	Permits / licences / compliance
Employment roster / terms	Data room link (if any)